

### AGENDA

#### Tuesday, March 1, 2016

- 8:20 - 8:30 am Introduction  
*Dennis Neilson, DANA Ltd.*
- 8:30 - 9:00 am North American Housing Start Trends: 2015-2020 - Probable impact on the ability of Canada and North America to export logs and lumber to Asia in next 5-10 years.  
*Paul Jannke, Forest Economic Associates*
- 9:00 - 9:30 am China log and lumber import trade: An explosive growth from 2008-2015. What is next?  
*Andrew Crisp, Poyry Management Consulting Shanghai*
- 9:30 - 10:00 am Japanese softwood lumber markets: A fraction of the heyday but are they stable now?  
*Paul Owen, Vanport International*
- 10:00 - 10:30 am Morning Break**
- 10:30 - 11:00 am Log end usage in Korea.  
*Jay Park, Eagon Industrial*
- 11:00 - 11:30 am Will India become the "new China" for softwood log and lumber import markets in the next decade?  
*Jacob Mannothen, Zindia*
- 11:30 - 12:00 pm Russia: The biggest exporter of log and lumber roundwood equivalent into Asia Pacific. But will that last?  
*Sviatoslav Bychkov, Ilim Timber*
- 12:00 - 1:00 pm Lunch**
- 1:00 - 1:30 pm Canada softwood log exports: Are there future challenges or opportunities to this important trade?  
*Carl Dobler, Taiga Building Products*
- 1:30 - 2:00 pm US Pacific Northwest Log Exports to Asia-Pacific: Strategic or Opportunistic Markets in Future?  
*Tom Leeds, Pacific Lumber and Shipping*
- 2:00 - 2:30 pm Rapid Evolution in China's Hardwood Imports.  
*Adam Watson, Terrasource Valuation*
- 2:30 - 3:00 pm Afternoon Break**

# Changing Dynamics of the Asia-Pacific Wood Trade **2016**

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- 3:00 - 3:30 pm Canadian lumber exports to Asia Pacific: Major markets in the last 5 years but what about the future?  
*Hans Thur, Conifex*
- 3:30 - 4:00 pm Shipping Panel: Wood exporters discussing log and lumber shipping trends and issues.
- 4:00 - 6:00 pm Reception in Museum**

## **Wednesday, March 2, 2016**

- 8:20 - 8:30 am Introduction  
*Dennis Neilson, DANA Ltd*
- 8:30 - 9:00 am North American - Pacific Rim sawmill cost structure trends and impacts on Asia Pacific competitiveness.  
*Bryan Beck, The Beck Group*
- 9:00 - 9:30 am Softwood and Hardwood Log and Lumber Exports from Australia--Future Developments.  
*Matt Crapp, New Forests Asset Management*
- 9:30 - 10:00 am New Zealand is the largest log export supplier into Asia Pacific. Is there still room for growth? What about lumber?  
*Dennis Neilson, DANA Ltd.*
- 10:00 - 10:30 am Morning Break**
- 10:30 -11:00 am Ukraine log and lumber exports to Asia Pacific.  
*Dmitriy Prisjzhnyk, Orexim*
- 11:00 - 11:30 am Latin America lumber exports to Asia Pacific: A growing supplier to Asia and also USA.  
*Ernesto Wagner, V-W Ltd.*
- 11:30 - 12:00 pm Softwood supplies from Europe to Asia-Pacific: Recent Trends. Will European Lumber Exports Flood China like it has Japan?  
*Jaakko Rantanen, Indufor*
- 12:00 - 1:00 pm Lunch**
- 1:00 - 1:30 pm Tropical hardwood log trade trends into Asia Pacific. Will reductions open a big new market for softwoods?  
*Tetra Yanuariadi, International Tropical Timber Organisation*

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- 1:30 - 2:00 pm      International Teak Log Markets and Trends in Hardwood Log Trade to India and Vietnam.  
*Adam Watson, Terrasource Valuation*
- 2:00 - 2:30 pm      The Asia Pacific woodchip and biomass trade: History and future opportunities.  
Where does North America fit in?  
*Bob Flynn, RISI*
- 2:30 - 3:00 pm      Challenges, future developments and impact of Africa's Softwood and Hardwood Markets on Asia.  
*Simbeye Misheck, Simbrofa Investment Ltd.*
- 3:00 pm              Close**